



TERLATO
FAMILY VINEYARDS

2015 Chardonnay

Russian River Valley is the home of California's finest Chardonnays and Pinot Noirs. The valley's relatively cool climate and alluvial soils partner to provide excellent growing conditions for both varietals. This particular Chardonnay exhibits aromas of minerality and earthiness alongside spice and nutmeg, with pointed precision balancing a creamy texture and well-rounded acidity. The medium body shows hints of peach and apricot flavors that are perfectly balanced, leading to a crisp finish.

Appellation:	Russian River Valley
Varietals:	100% Chardonnay
Color:	Light gold
Aroma:	Apple pie spices (cinnamon and clove), stone fruit (apricot and white peach).
Taste:	Featuring flavors of cinnamon and nutmeg this wine has a rich mouthfeel with a balancing acidity and long finish.
Fermentation:	Barrel fermented in French oak for an average of 12 days.
Aging:	Aged for 9 months in French oak barrels, 30% new.
Alcohol:	14.5%

Features

- This wine comes from the **Russian River Valley**, a region with unique climate ideal for balanced, **elegant Chardonnay**.
- **Burgundian-style** with subtle oak statement.
- History of **90+ scores**.

Benefits

- For wine enthusiast seeking wines from **prestigious AVAs**.
- **Food-friendly** style is a great fit with current trend toward **elegant, balanced Chardonnay**.
- **Validations from top publications** offers a reason to discover.

Competitive Set:

Rombauer
Mer Soleil
Sonoma Cutrer

UPC: 086891-07744-4
SCC: 1 00 86891-07744-1
Case: 12pk





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2016 Chardonnay

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Appellation:	Russian River Valley
Varietals:	100% Chardonnay
Color:	Light gold
Aroma:	Granny Smith apple, apple pie spices, citrus.
Taste:	With flavors of citrus and a spicy character from the oak, this wine offers a full mouthfeel, with good acidity and a long finish.
Fermentation:	Barrel fermented in French oak for an average of 12 days.
Aging:	Aged for 9 months in French oak barrels, 30% new.
Alcohol:	14.5%

Features

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TERLATO
VINEYARDS

2016 Friuli Pinot Grigio

92 POINTS
THE WASHINGTON
PANEL

The Terlato Vineyards philosophy of pairing the finest grape varieties with the highest quality regions finds new expression in the Friuli Colli Orientali DOC. The Estate vineyards “*ponca*” soil and proximity to the Alps and Adriatic Sea moderates temperatures and extends the growing season. The result is complex and expressive fruit and mineral character with a perfectly balanced structure.

Appellation: Friuli Colli Orientali D.O.C.

Varietals: Pinot Grigio

Color: Light gold

Aroma: Bright aromas of white peach, pear and spring flowers

Taste: Complex and layered with ripe peach, apricot, and pear, a mouthfilling texture and crisp mineral finish

Vineyards: 20-30 years old, planted at 4,500 vines/hectare. Hand harvested in whole clusters.

Fermentation: Fermented in stainless steel tanks with select neutral yeasts to enhance the varietal aromas. No malolactic fermentation to preserve freshness and drinkability.

Aging: 6-8 months on the yeasts with weekly battonage for enhanced texture.

Alcohol: 13%

Features

- **Quality:** 100% Estate fruit from hillside vineyards in Friuli Colli Orientali DOC, famous for rich and complex Pinot Grigio.
- **Enhanced flavor** that elevates expectations for Pinot Grigio
- **Experts:** The Terlato family established the luxury Pinot Grigio category. Combined with talented winemaking partners Marco Simonit & Pierpaolo Sirch, its introduction is based on 35 years of understanding the Pinot Grigio consumer.

Benefits

- **Prestigious region** offers consumers a reason to trade up and accounts the opportunity to increase revenues in this popular category.
- **Wow in the glass!** Appeals to both the Pinot Grigio and fine wine lover.
- **Trust** that this discovery and high quality Pinot Grigio comes with extensive experience satisfying the luxury consumer.

UPC: 086891-08465-7
SCC: 10086891-08465-4
Case: 12pk

Competitive Set:
Santa Margherita
Jermann
Livio Felluga
Marco Felluga

